



Corrigendum-VI

Ref: CORP/MKTG/Empanelment/2023/07

Date: 30-10-2025

NOTICE INVITING EOI FOR EMPANELMENT OF BUSINESS PARTNERS FOR TELECOM AND IT BUSINESS OPPORTUNITIES

Ref: CORP/MKTG/Empanelment/2023/07 Dated 13/10/2023

Clause No	Present Clause	Revised Clause
Corrigendum-I, 5e	<p>5e:</p> <ul style="list-style-type: none">• If any empanelled partner brings a particular business on nomination basis of order value below 10 Cr, the order on back-to-back basis will be given to the same vendor who brought the order to ITI Limited directly on nomination basis. The margin will be finalised on case to case basis.• If any empaneled vendor brings a particular business on nomination basis of order value above 10 Cr, after receiving the customer purchase order, a separate EOI (open/limited) will be floated for compliance of the customer requirement and, price bid/margin. The vendor who brought the project will be given the first right of refusal at the L1 price.• In case the Vendor does not accept the offer at L1 rate, the job will be given to the eligible vendor who quoted L1 rate. If any vendor quoting L1 rate does not execute/complete the project as per the terms and conditions of the customer, the vendor will be blacklisted and the project will be executed at the cost and risk of the vendor.• PBG is to be submitted by the vendor as per customer PO. In case, if PBG is not applicable to ITI, the vendor needs to pay PBG @ 5% of the PO value placed on them by ITI.	<p>5e:</p> <ul style="list-style-type: none">• If any empaneled vendor brings a particular business on nomination basis, after receiving the customer purchase order, a separate open EOI will be floated for compliance of the customer requirement and, price bid/margin.• If any vendor quoting L1 rate does not execute/complete the project as per the terms and conditions of the customer, the vendor will be blacklisted and the project will be executed at the cost and risk of the vendor.• PBG is to be submitted by the vendor as per customer PO. In case, if PBG is not applicable to ITI, the vendor needs to pay PBG @ 5% of the PO value placed on them by ITI.
Annexure V	As per EOI/Corrigendums	Revised Annexure V is as mentioned as below.

Area of Specialization

Category	CATEGORIES OF PARTNERS (Based on type of Experience)
I.	IT Networking and Management: Provisioning/System Integration/Maintenance of LAN/ WAN/ IP-MPLS /Data Center (DC/DR, IDC), DC Co-location services, Routers/ Servers / Firewalls/ Desktops/ Laptops/ Tablet PCs/ Wi-Fi Networks/ Access Points/ Ethernet & Enterprise e-PON/NOC/ NMS/OSS/BSS/ IP EPABX, Soft Switching, Voice Gateways, Firewall/Anti DDOS, UNMS, solutions, etc. Provisioning of Internet Bandwidth/NLD/Internet leased line/MPLS VPN Links, etc.
II.	ICT based e-Governance: M-Gov/E-Gov/M2M/IOT Digitization and Integration of smart devices such as CCTV, Smart Camera Surveillance, Smart Storage/Warehouse, GIS, Vehicle Tracking, ANPR, e-signature solutions, ITES, Bar Code, RFID, Warehousing, Android POS Device (supply & management) and Smart city solutions, Agri-Tech Command Control Center, etc.
III.	Software and Cloud based Solutions: Cloud Computing, APP based Software Solutions, E-Forensic Systems, E-Office/Office Automation, CRM RFI Solutions, Web hosting implementation, Design of Web Portal, ERP, Business Intelligence & Analytics (BI&A), cyber security, Cybersoft warfare, Support on Security operation Centre (SOC), Facial Recognition Technology based solutions, Office Automation and Anti Drone System, Perimeter IDS, Hospital Management solutions, Digital Payments Solutions, Asset tracking, Asset management, GPS tracking solution.
IV.	Provisioning and Maintenance of Telecom Infra: OFC laying, OFC Plant, Creation of Cable landing stations, Battery Plant, Power Plants, UPS, SMPS, Test and Measuring Instruments, VSAT services, Tower works, Lightning and surge protectors devices, Radios (including SDR, HF/VHF/UHF, HCRR), Microwave & Radio Towers, SDH Equipment, DWDM, OTN (Optical Transport N/W), etc.
V.	Homeland Security Solutions: Manufacturing of Long range unmanned combat aerial vehicles, Drones, Kamikaze drones, X-Ray Scanning Systems, Narcotics/Explosive Detectors, Inspection Systems, Surveillance, Border Security and related solutions, UAV Explosive Payloads, Signals Intelligence Payloads, remotely operated unmanned boats, Remotely operated underwater vehicles and other tactical and strategic defence items.
VI	Distant Learning and Meeting Solutions: Setting-up of Smart Classes/e-Class Rooms/e- Conference Rooms, Video conferencing solutions, Automation of Education systems, Integrated University Management Systems etc.
VII	eMedical School Solutions: Turnkey Lab & Library Solution for medical education
VIII	Telecom test lab facilities for military/industrial/scientific/medical equipment testing & electronic devices
IX	Green energy solutions
X	Projects & Products related to Swachh Bharat Mission
XI	Project Management Consultancy Services
XII	Skill Development and Training
XIII	Artificial Intelligence based solutions.

All other terms & conditions remains same as per EOI.

Chief Manager- Mktg,
Corporate Office, ITI Bhavan
ITI Limited, Corporate Marketing,
Dooravaninagar, Bengaluru– 560016,
email: debasish_crp@itild.co.in, vrsakum_crp@itild.co.in
Mob: 9450172994/9535325537